

Citizen Advocacy REPORT TO INVESTORS

SAVANNAHIANS HELPING SAVANNAHIANS FOR 42 YEARS...

MISSION:

As it has been for 42 years, our mission is to provide protection and advocacy to individual people who are excluded from community life because of our society's response to disability. For us, this means recruiting and matching people as citizen advocates and protégés and encouraging citizen advocates who are already matched to be active as allies and spokespersons.

ORGANIZATION:

We are a local, grassroots nonprofit organization that protects and promotes the interests of people with developmental disabilities in Savannah and Chatham County by connecting them in one-to-one, freely given relationships with competent, concerned citizens. Citizen advocates look for ways to become allies, spokespersons, red tape cutters, friends and more. The work of 2 full time staff is governed by a Board of Directors of 14 local citizens and supported by approximately 400 local donors and one grant from The Georgia Advocacy Office.

A Snapshot of our Work

42

years of asking people to be more responsive and responsible to one another

90

ongoing citizen advocacy relationships -- some of which go back more than 30 years

50

matches that have lasted 5 years or more

16

new citizen advocacy matches initiated this past year

400

grassroots financial supporters

\$235,000

raised by board of directors

\$259,000

expenses with shortfall covered by reserves

1,000s

of stories of citizen advocacy action

14

board members

350

folks attended our Annual Covered Dish Supper

350

folks attended our Oysters on the Bluff fundraiser

2

full-time staff (George Seaborough and Ashley O'Brien)

1

part-time staff (Tom Kohler - retiring June 30, 2019)

“Never doubt that a small group of thoughtful committed citizens can change the world; indeed, it's the only thing that ever has.”

– Margaret Mead

Board of Directors

Moncello Stewart, Chair
 Scott Cleaveland, Chair Elect
 Kate Rea, Treasurer
 Brittany Curry, Secretary
 Bill Behrens
 Stephanie Burgess
 Patrick Lyons
 Kristin Mulzer
 Billy Norse
 Billy Robinson
 Tania Sammons
 Ervin Tate

Outgoing Board

Sylvester Brown
 Linda Wittish

Incoming Board

Tawana Garrett
 Jessica Kelly
 Kirsten Parent

Ex Officio

The Hon. Louisa Abbot
 Robert E. Cohen
 Wade Herring
 Tom Hussey
 Angelyne Johnson
 Mary Lawrence Kennickell
 John G. Lientz
 Mae Ola Mason
 Gordon Matthews
 Margaret Minis
 Kristin Russell
 Don Smart
 Sheldon Tenenbaum
 Delores Wilson

Staff

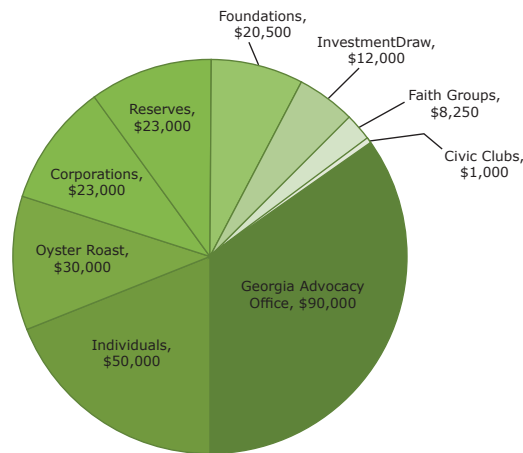
George Seaborough
 Coordinator/Executive Director
 Ashley O'Brien
 Director of Administration

Thanks to our Supporters

We are grateful to have 400 grassroots donors that include individuals, local businesses, local foundations, civic groups and faith groups. We raised \$235,000 of which \$90,000 was from the Georgia Advocacy Office and the remaining \$145,000 is from local grassroots support. We pulled \$23,000 from our reserves to meet our budget of \$259,000. We thank **Billy Robinson** for chairing our successful Ways and Means effort this year.

Our financial records are examined by our Treasurer, **Kate Rea** of Erskine and Associates, and Donovan Hylton, Controller of the Georgia Advocacy Office. Our reviewed financial statements are conducted by **David Pelliccione**, C.P.A. and our 990 is prepared by TJS Deemer Dana.

Our revenue sources for FY2019



FY19 and FY20 Budget Information

Budget Category	FY19 Actual	FY20 Proposed
Coord./Exec. Director	50,000	51,500
Director of Admin.	60,000	61,800
Support Coordinator	31,500	0
Admin. Assistant (June)	1,475	0
Contract Labor	0	8,200
Payroll Taxes	10,719	8,667
Life & Health Insurance	11,851	12,700
Retirement	8,250	8,498
Rent	16,624	16,900
Supplies	2,500	2,500
Telephone & Internet	1,800	2,400
Dues & Subscriptions	385	500
Postage	2,000	2,000
Printing	11,000	7,000
Community Education	1,574	4,000
Community Meetings	4,500	5,000
Annual Meeting	5,800	6,000
Oysters on the Bluff	4,568	4,500
Staff Development	800	2,000
General Corporate Insurance	7,443	7,500
Audits & Accounting	2,960	5,000
Taxes & Licenses	125	100
Repairs & Maintenance	484	500
Travel	8,900	5,000
Board Training	1,419	2,000
Information Technology	4,000	4,000
Equipment Rental	900	1,000
Credit Card Process/Fees	1,200	1,200
Equipment Purchase	0	1,000
	254,980	231,465

As always, we thank you for your support and we hope to continue to earn it in the future.